

# MAPIC 2023: THE AGE OF RESPONSIBLE GROWTH

Organised by  **ECSP** | European Council of Shopping Places

## ECSP Retail & Leasing Group Meeting

By invitation only

### About ECSP

The European Council of Shopping Places provides a European voice for an industry that designs, creates, funds, develops, builds and manages places anchored by retail across Europe. ECSP members are the National Councils, leading retail real estate companies and property managers in Europe. They are a catalyst for sustainable urban regeneration and represent an important civic function in virtually every European community.

### Participants of the ECSP Retail & Leasing Group meeting:

#### Leasing Operators



#### Retailers



*I am delighted to announce that, for the second consecutive year, we are hosting the meeting of the ECSP Retail & Leasing Group at MAPIC. This time, we are thrilled to extend a warm welcome to MAPIC attendees, providing them with the opportunity to join our discussions on the current challenges of the retail real estate sector we all have to face. Together, we'll shape the future of European Retail Real Estate.*

Joanna Fisher,

Chair ECSP / CEO ECE Marketplaces

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### About this event

Already for the second time, ECSP welcomes MAPIC attendees to the meeting of the ECSP Retail & Leasing Group. **A unique opportunity for MAPIC retailers** who are non-members of ECSP to join this exclusive gathering of pan-European retailers and leasing experts. It will tackle market challenges, innovative retail and leasing solutions, and foster invaluable networking opportunities.

### Who is attending?

To be part of this influential event, you must operate in at least two different countries as a retailer or leasing representative. This event is organised by ECSP and supported by MAPIC.

### When and where?

Wednesday 29 November, from 08.00 to 10.00

In the Palais des Festivals (Verrière Grand Audi), Cannes



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### What's in the agenda?



- Welcome coffee
- Introduction by Klaus Striebich (Chair Retail & Leasing Group / MD RaRE Advise)
- Current Market Situation (Challenges, Requests and Needs to “survive”)
- New Leasing models
- How to improve the business and finding future-driven collaborations between retailers and landlords



Programme as October 13 2023, may be subject to change