

CONFERENCE **PROGRAMME** 2023





28-30 November 2023 Palais des Festivals, Cannes



















































CONFERENCE PROGRAMME



CONFERENCE PROGRAMME



Tuesday 28 November

MAPIC
MAPIC INNOVATION FORUM
LEISURUP
THE HAPPETITE

Tuesday 28 November

MAPIC
MAPIC INNOVATION FORUM
LEISURUP
THE HAPPETITE

MORNING

10.00 - 10.30

Expert insights: overview and prospects

- Transaction volumes: Activity in Europe, the hotspots and investment volumes
- · Mixed use: Asset management trends for destinations
- Occupiers: The changing tenant mix and the new business models

10.30 - 11.00

The road ahead: responsible growth

- The role of landlords in driving an agenda for change
- Delivering development and asset management for the local community
- Reimaging destinations for a new consumer and retailers

11.30 - 12.30

Leisure pitch contest - Live vote

leisure concepts and formats.

Your chance to hear from new



10.00 - 10.30

Digital Twins

Organised by:

nh0od

physical assets.

Nhood as service real estate company accelerate the transformation of the property industry thanks to the Digital Twins innovation

By adopting a data-driven approach, it leads to significant improvements in your asset decision-making.

Indeed, data plays a crucial role in this evolution, providing in-depth insights for more informed property management. In this way, Digital Twins are demonstrating their ability to revolutionize the perception and optimization of our

11.00 - 12.00

Innovation pitch

An opportunity to hear from a mixture of retail and real estate innovation companies.

AFTERNOON

14.00 - 14.30

LEISURE OPENING SESSION **Spotlight: New** leisure trends

An overview of the major trends in leisure concepts and formats.

14.30-15.00

LEISURE KEYNOTE

NETFLIX

When brand stories and imaginary worlds bring their audience experience to destinations and retail centres.

15.30 - 16.00

TEA Presents: Make Leisure the STAR of your destination

- Making Leisure shine goes way beyond direct measurable kpis.
- What truly makes Leisure an Anchor that increases loyalty, footfall, and repeatability?
- Does clustering several attractions help? do international IPs add value? how important is the location and integration into the broader setting?

17.30 - 18.00

Stronger together: the power of clustering

• The rise of immersive experiences and why they are here to stay

16.30 - 17.00

experiences:

retail property

The last frontier for

- Choosing the right format: Understanding the right leisure offer for a destination
- Understanding the offer and how technology initiatives are shaping the market
- Why leisure concepts draw more visitors
- when operators come together Is big better? Multi-use concepts

and mixed use,

or destination leisure? Packaged offers and how leisure can provide off-the-shelf

solutions

14.00 - 15.00

Retail pitch contest - Live vote

Hear from new names and brands in retail, looking to expand their offer to new locations



15.30 - 16.30

Food pitch contest - Live vote

Your chance to hear from new F&B concepts and formats.



17.00 - 18.00

City pitch

Discover new locations for investment, retail, leisure and F&B outlets.

14.00 - 14.30

Elevating Customer Engagement through Retail Innovation: An Apsys story

- Organised by: OCONIO
- Beaugrenelle grew their loyalty program using Conig's technology - to drive member acquisition, retention, and brand re-engagement Apsys utilized omnichannel
- marketing strategies to enhance their customer experience and increase social media engagement
- Apsys incentivized a 4.7 x uplift in total spending alongside a 94% increase in new program members through their loyalty campaign with Conia

15.00 - 15.30

Why everyone is talking about Al

- · AI & Retail media: how AI can unlock the potential of shopping centres by enhancing the value of their
- · Reimagining the supply chain, logistics, and merchandising
- Bringing technology and people together: The customer-facing opportunities

16.00 - 16.30

Sustainability pitch

An opportunity to hear from a mixture of sustainability-led innovation companies.

17.00 - 17.30

Experience sharing session "Partnership **Beyond Retail For The Future Of Retail**

Organised by: INGKA



- How retail-led destinations look beyond
- What will the customers of tomorrow want?

INNOVATION STAGE

CONFERENCE PROGRAMME



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MORNING

09.30-10.00

URW's project to drive sustainability in retail and retail property

Clément Jeannin Group Director of Sustainability UNIBAIL-RODAMCO-WESTFIELD

10.30 - 11.00

10.00 - 10.30

FOOD KEYNOTE

Co-founder and co-CEO

Hear from a key decision

maker on the drivers for

success in the restaurant

BIG MAMMA

industry

Repurpose with purpose

 The redevelopment of retail space and how mixed use is evolvina

- The integration generation: Creating synergy between uses and activities
- Beyond asset management: Flexibility, adaptability and community

11.30 - 12.45

FRANCE FORUM 11.30-12.15

Challenges & opportunities A deep dive into the of the French market

- French connection: Rethinking malls and high streets to create sustainable commerce and communities
- New opportunities: How developers are looking to locations beyond their malls.
- The role of refurbishment: Asset management and the switch to sustainability and repurposing

12.15-12.45

French leisure market

- Finding the right formats and concepts for retail lifestyle destinations
- The evolving relationship between landlords and leisure operators
- How leisure can add value to retail locations

15.00 - 15.30

· How a new generation

of brands are growing

increasingly crowded

market and the niche

Powering ahead in-store

as In Real Life overtakes

Differentiation in an

expansion formats

online buving

amid changing lifestyles

Growth concepts: fit for the future



STUDIO d Cloosterman under & CEO RITUALS COSMETICS

14.00 - 14.30

RETAIL KEYNOTE

Hear from a leading retailer on what it means to be both responsible and successful.

16.00 - 16.30

AFTERNOON

ESG: from cost to opportunity

- Enhancing the value of real estate through sustainability measures
- Energy efficiency: linking decarbonisation and cost reduction
- Engaging local communities and all the stakeholders for more powerful impact

17.00 - 18.30

ITALY FORUM The commitment of the **Shopping Centers Industry to** ensure a sustainable future

- Sustainability and ESG and how they will form the heart of Italy's regenerating cities
- Development: Mixed use development and the sustainability agenda
- Consumers: Meeting the needs of the new consumer and attracting customers

09.30-10.00

FOOD OPENING SESSION

· How the rise in out of home eating is impacting the online delivery giants

• The globalisation of food culture and how it is reshaping F&B

 Lessons from those delivering change across markets

11.00 - 11.30

Good brands, great brands, what's the difference?

- · How dining has evolved and diners too
- A flavour of change: The right formats and the right food
- How food destinations are changing and the casualisation of dining

12.00 - 12.30

Sustainability in F&B

- The rise of the sustainable and ethical consumer in F&B
- · Reducing food waste through operational changes
- Energy and efficiency and how they are reshaping F&B

14.00 - 15.00

Leisure pitch contest - Live vote

Your chance to hear from new leisure concepts and formats.



15.30 - 16.30

Italian Retail pitch contest Live vote

Hear from new names and brands in retail, looking to expand their offer to new locations

17.00 - 17.30

Mapic Academy finalists

The final step to select the winner of the MAPIC Academy Challenge.

14.00 - 14.30

Organised by:

hyper[in]



Winner revealed at

16.00 - 17.00

17.30 - 18.00

Innovation pitch

An opportunity to hear from a mixture of retail and real

estate innovation companies.

Organised by: agorize

• Current state of the art

Revealing innovation and deploying it at scale

to transform retail and

commercial real estate

- Innovate or die : Why do retail players put themselves at risk if they don't innovate?
- Concrete examples to inspire retail professionals

09.30 - 10.00

Retail security: are we doing enough? Organised by:



- · Leading experts in retail real estate discuss the security and safety issues faced by the industry
- Understand how to strike the right balance between experience and safety
- Delve into the role that technology plays in addressing the trends and challenges in today's modern retail landscape

10.30 - 11.00

Making an impact with sustainable innovation

- The digital innovators focusing on practical, positive change
- Technology as a service: Connecting with consumers through sustainability-driven innovation
- Clean energy technology innovation: consuming less and smarter for the planet

11.30 - 12.30

Innovation pitch

An opportunity to hear from a mixture of retail and real estate innovation companies.

STAGE

What are the opportunities and

threaths for retail real estate? · Chat GPT made Al more concrete but what other technologies we should be

• In what areas landlords and

tenants should cooperate to benefit of AI?

Artificial intelligence (AI) -

available and connected...

we have more data than ever

15.00 - 15.30

whole life thinking

· Whole life design:

New designs on innovation:

Thinking about formats

· Sustainability as theatre:

Putting repair and reuse

at the heart of the store

with sustainability built-in

STAGE

PREMIUM NETWORKING **EVENTS PROGRAMME**



7 premium networking events to connect and discuss with c-level targeted professionals. All these events are by invitation only.

Palais des festivals, Verrière Grand Audi

Tuesday 28 November

11.00 - 12.30

Workshop: green leases. flexible agreements, new business models, what's new? Discover the art of simplifying deals and partnerships to create long term value. Join a unique networking event bringing together legal experts and decision-makers in retail and real estate. Attend an insightful workshop tackling industry challenges such as new business models, innovative technology, sustainability, leasing and more. This forum brings together landlords, retailers, leisure operators & asset managers.

14.00 - 15.30

Sustainability Summit

Join our exclusive event to learn from experts about practical sustainability measures; to discover projects which stand out in this area and to engage with decision makers, representatives from Gen Z, and impactful project leaders. This workshop is dedicated to landlords, retailers, investors & cities.

16.30 - 18.30

Multi-unit Master Franchise Summit An exclusive networking event bringing together international franchise partners and a selection of leading retail and restaurant brands willing to boost their business around the world.

Wednesday 29 November

NEW 08.00-10.00 **ECSP Retail & Leasing Group Annual Meeting**

This meeting and work-group of pan-European retailers and leasing organisations will discuss current market topics, creating recommendations and proposals for common solutions and networking. The requirement for participation is to operate in a minimum of two different countries as a retailer or a leasing representative. This event is organised by ECSP and supported by MAPIC.

11.00 - 13.00

Mapic Outlet Summit

Our annual focus on the dynamic and expanding designer outlet sector. This event brings together outlet developers, retailers & investors.

14.00 - 16.00

Retail in the City Summit The must-attend event for high street retail. This summit looks at how cities can reinvent themselves to remain attractive for retailers and how both town centres and the suburbs can be revived sustainably

This event brings together landlords, retailers, international cities and investors.

16.30 - 18.30

Leisure Summit

Get insights on the latest trends in leisure, discover new leisure concepts and key projects integrating leisure in lifestyle destinations and network with a targeted

This event brings together leisure operators, landlords, cities and retailers.



The Age of Responsible Growth: Committing to a better future

Retail, leisure, hospitality and property players have shown during and post-Covid and now, for the longer-term future of the industry, we are entering an 'age of responsible growth'.

This individual and collective responsibility reflects our awareness of the challenges we all have to face: climate change and our knowledge that the age of plenty is over. Our resources are finite and we must take care of them. The decisions we make today will be crucial for future generations.

That means reducing, reusing or recycling products and waste, having more efficient energy and water consumption, considering sustainability and ethics in everything we do and embedding an attitude of responsibility within our businesses and within everyone that works for and with them. Examples of this can be

seen everywhere in retail, leisure and food, as manufacturing, supply chains, circularity, rent-over-ownership and waste are all

And because consumers are increasingly demanding these elements from the companies they buy from, this is not just good for the planet but good for business. This is not simply about doing less, for the industry's innovators it is about seeing the link between responsibility and business growth and placing people at the heart of business.

MAPIC 2023 will embrace these topics and open a new area dedicated to energy efficiency and innovation in the exhibition zone. It will continue to play its role as a window to the industry, supporting all the market players and helping them to navigate our continuously changing world.

Make 2023 a moment to take responsibility for your part in a bright future for all of us!

MAPIC KEY TOPICS



SUSTAINABILITY

- · How to make a property asset carbon neutral?
- How to develop a project with a real social impact on local community?
- How to make retailers more sustainable?



LEISURE

- How to integrate leisure concepts in retail destinations?
- The social role of leisure
- The new leisure formats which can boost retail properties



THE EVOLUTION OF **RETAIL PROPERTY ASSETS**

- · What are the most resilient asset classes?
- Urban regeneration and the rise of mixed-use projects: how retail will play an active role in changing the face of our cities
- Repurpose: a second life for property assets



- What are the growing F&B concepts?
- The right business models to integrate F&B in retail sites
- Sustainability in the F&B industry



NEW RETAIL

- Discover the new generation of retailers
- Second hand, Recycle, Upcycle,
- Re-use: the growth of responsible retail
- Discounters, luxury brands: what are the most resilient retail concepts?



INNOVATION

- Artificial Intelligence: the next revolution in the retail industry?
- How innovation is changing the face of retail and real estate
- Sustainable design for innovative retailers







CONFERENCE PROGRAMME TUESDAY 28 NOVEMBER



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WELCOME RECEPTION 27 NOVEMBER | MAJESTIC HOTEL | 19.30 - 23.00 (open to all delegates, badge required)

Sponsored by TURKISH BRANDS

MASTERS OF CEREMONY



Chris Igwe President CHRIS IGWE INTERNATIONAL

LeisurUp

Senior Partner / LEISURE DEVELOPMENT PARTNERS

International Board / THEMED ENTERTAINMENT ASSOCIATION

Jonathan Doughty Non Exec Chairman WHITESPACE PARTNERS

Vincent Mourre CEO & Co-Founder WHITESPACE PARTNERS

10.00 - 10.30 | STUDIO

Expert insights: overview and prospects

- Transaction volumes: Activity in Europe, the hotspots and investment volumes
- Mixed use: Asset management trends for destinations
- Occupiers: The changing tenant mix and the new business models

Speakers:

Chris Igwe (moderator)

President

Sally Bruer Head of EMEA Logistics & Industrial Managing Director

CHRIS IGWE INTERNATIONAL

and Retail Research & Insight **CUSHMAN & WAKEFIELD**

Chris Gardener

- Head of European Retail

CBRE

Organised by

nh0od

Co-organised with

Chris Igwe

-

Alison Rehill-Erguven

Co-organised with Chris Igwe

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Sandra Ludwig

Head of Retail Capital Markets EMEA

Digital Twins

Speakers:

Lee Jackson (moderator)

Senior Vice President

10.00 - 10.30 | INNOVATION STAGE

Business Development Project Director

DIGITAL SOLUTION ADVISORY

NHOOD

Alae Benjelloun

10.30 - 11.00 | STUDIO

The road ahead: responsible growth

- The role of landlords in driving an agenda for change
- Delivering development and asset management for the local community
- Reimaging destinations for a new consumer and retailers

Speakers

Chris Igwe (moderator) President

CHRIS IGWE INTERNATIONAL

Cindy Andersen Managing Director

INGKA CENTRES

CEO

ECE MARKETPLACES GMBH & CO KG. CENOMI CENTERS

11.00-12.00 | INNOVATION STAGE Innovation pitch

An opportunity to hear from a mixture of retail and real estate innovation companies.

Valentina Berti

Thomas Hancox

CONIG

Head of Marketing

Speakers:

Marc-Lionel Gatto (modérateur) Founder & CEO

CEO. SWISS PLATINIUM CONSULTING

11.00-12.30 | VERRIÈRE GRAND AUDI

MYGLOBALVILLAGE

CHUZEAT BY FOODEA LAB

/ Managing partner, GROUPKOM -**EVALARM**

Peter Endress

COO/CFO & Founder

CHAINELS

Nicolas Bouvattier

CEO DIGEIZ

Georgios Pipelidis

CEO & Managing Director

ARIADNE MAPS

Lucas Di Franco Founder - CEO

ONEFLASH

Angie Roodenburg-Janssen

Account Executive

FEEDBACKNOW BY FORRESTER

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Organised by

ECSP | European Council of Shopping Places

Workshop: green leases, flexible agreements, new business models, what's new?

Discover the art of simplifying deals and partnerships to create long term value. Join a unique networking event bringing together legal experts and decision-makers in retail and real estate. Attend an insightful workshop tackling industry challenges such as new business models, innovative technology, sustainability, leasing and more. This forum brings together landlords, retailers, leisure operators & asset managers

Speakers:

Introduction and welcome speech

Joaquim Pereira Mendes CEO, ECE Marketplaces Chairman, ECSP Legal Working Group

GmbH & Co. KG / Chair, ECSP

Sonae Sierra

Chief Legal, Tax & Compliance Officer.

Lieven Peeters

Associé - Avocat

Round Table Innovation: AI & leasing agreements

Sebastien Woschech Lawver / Partner **EVERSHEDS SUTHERLAND**

Peter Vocke

Round table mixed use and repurposing of assets

HEUKING KUHN LUER WOJTEK ALTIUS

Head of Legal Property Senior Partner Management

SONAE SIERRA

Magdalena Gibnev Group head of Sustainability NEPI ROCKCASTLE COCUZZA & ASSOCIATI

Round table new retail business models

Round Table Sustainability: green leases, building certifications

Dominique Cohen-Trumer Avocat

CABINET COHEN-TRUMER

Closing remarks

Bertrand Courtois-Suffit

Founder and Former Chairman, ECSP LEGAL GROUP Associé gérant / MALL & PARTNERS



CONFERENCE PROGRAMME TUESDAY 28 NOVEMBER



Co-organised with Chris Igwe

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11.30 - 12.30 | ARENA

Leisure pitch contest - Live vote

Your chance to hear from new leisure concepts and formats.



Speakers:

Bart Dol Managing Partner

TDAC

Phil Glorieux Chief Marketing Officer

- Board Member THE SMURFS

Reinhart Viane

Business Development Director

KCC

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MOMENTUM LEISURE

Co-organised with

Chief Strategy & Development Officer CDVSTAI

Fabio Leoncini CEO & Architect

GREEN SPIRIT PROJECT

Augustin de Cointet de Fillain CEO

ALCÔV

Gregory Mota CEO

MY DREAMLAND

Head of Business Development

VALO MOTION

Ivaylo Sotirov Commercial Director

WALLTOPIA

14.00-14.30 | STUDIO | LEISURE OPENING SESSION

Spotlight: New leisure trends

An overview of the major trends in leisure concepts and formats.

Yaël Coifman Senior Partner

Christopher Bird Group Property Director LEISURE DEVELOPMENT PARTNERS / MERLIN ENTERTAINMENTS

International Board, THEMED **ENTERTAINMENT ASSOCIATION**

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Co-organised with



nh000 TANGO

14.00-15.30 | VERRIÈRE GRAND AUDI

Sustainability Summit

Join our exclusive event to learn from experts about practical sustainability measures; to discover projects which stand out in this area and to engage with decision makers, representatives from Gen Z, and impactful project leaders.

This workshop is dedicated to landlords, retailers, investors & cities

Sharing experience: presentation of 2 business cases

Speakers

Master of ceremony

Annabelle Richard Director

UTOPIES

reshaping property industry today

Director UTOPIES

Introduction: New ESG trends that are

Annabelle Richard

How sustainability is boosting revenues for brands and retail destinations?

Head of Brand Account Management LANDSEC

Presentation of 2 innovative sustainable solutions in retail property

helexia

Marta Mossetti Head of Technical Department EUROCOMMERCIAL

Head of Sustainability **INGKA CENTRES**

Sharla Halvorson

Andy Anderson EVP, Energy & Sustainability Solutions

TANGO

Etienne Le Pargneux Key Account Director & Country Director Spain HELEXIA

14.00-15.00 | ARENA

Retail pitch contest - Live vote

Hear from new names and brands in retail, looking to expand their offer to new locations.



Speakers:

Chris Igwe (Moderator)

President CHRIS IGWE INTERNATIONAL

BLUE-TOMATO

Hanna Joie Head of Retail Expansion

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UTOPIES®

David Albert Franchise development manager MY BIG BANG

Jakub Kuśpit

International Development Director (Board Member) DIGITALL CONCEPT

Kalhid Hakaoui Chargé de dévelopement des studios Head of Sales & Retail Operations

LA BELLE BOUCLE

Ilona Taillade Co-founder SIX AND SONS ARANYANI Elliot Walker

Lisa Hood

Founder & CEO THE MASSAGE COMPANY

14.00-14.30 | INNOVATION STAGE

Elevating Customer Engagement through Retail Innovation: An Apsys story

Conia

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MOMENTUM LEISURE

Co-organised with

© LDP

Speakers:

CONIQ

Ben Chesser (Moderator) Founder

Guillaume Carlier Head of Digital & Innovation

LEISURE KEYNOTE

14.30 - 15.00 | STUDIO

Leisure Keynote

Senior Partner.

When brand stories and imaginary worlds bring their audience experience to destinations and retail centres.



Director, Business Development - Consumer Products Experiences / Consumer Products - Live Experiences

15.00 - 15.30 | INNOVATION STAGE

Yaël Coifman (moderator)

Why everyone is talking about AI

LEISURE DEVELOPMENT PARTNERS /

THEMED ENTERTAINMENT ASSOCIATION

• Al & Retail media: how Al can unlock the potential of shopping centres by enhancing the value of their audience

• Reimagining the supply chain, logistics, and merchandising

• Bringing technology and people together: The customer-facing opportunities

Speakers

Xavier Baudouin (moderator) Partner WAVESTONE

Nicolas Bouvattier CEO DIGEIZ

Mehdi Triki Head of Public & Institutional Relations **HUB FRANCE IA**

Co-organised with WAVESTONE



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15 30-16 30 | ARENA

Food pitch contest - Live vote

Your chance to hear from new F&B concepts and formats.



Speakers:

James Hacon (modérateur) Managing Partner THINK HOSPITALITY

Enrique Kaufer Vice President International Development

DINE BRANDS INTERNATIONAL

Timothée Tronet

CEO BERLINER DAS ORIGINAL Antonio Bautista

SVP and Chief International Development Officer

DAVE AND BUSTERS Marco Lampitelli

Partner

FORNO RICCA HOLDING

David Davinroy CEO

BAO CANTEEN

Doruk Manzak International Strategy and **Business Development Director** TAVUK DÜNYASI | GAGAWA

Yue De Possesse

Nigel Simpson Head of International GREGGS

Deputy Director

MOMEN'TEA

15.30 - 16.00 | STUDIO

TEA Presents: Make Leisure the STAR of your destination

- · Making Leisure shine goes way beyond direct measurable kpis.
- What truly makes Leisure an Anchor that increases loyalty, footfall, and repeatability?
- Does clustering several attractions help? do international IPs add value? how important is the location and integration into the broader setting?

Speakers

Paul Kent (moderator)

VP Global Business Development

MAD SYSTEMS INC

Ray Hole

RAY HOLE ARCHITECTS

Founder and Managing Director

Head of Licensing

Alexis Dana

Creative Director

MOMENT FACTORY

THE PATH ENTERTAINMENT GROUP

16.00-16.30 | INNOVATION STAGE

Sustainability pitch

An opportunity to hear from a mixture of sustainability-led innovation companies.

Speakers:

Marc-Lionel Gatto (Moderator) Founder & CEO

MYGLOBALVILLAGE Alice Perez-Morillas

16.30-17.00 | STUDIO

Speakers:

CELEBRATING LIFE

CEO

Business development manager DREAMENERGY

Michele Burato

Business development manager T-POWER

Adina Schneider

Immersive experiences: The last frontier for retail property

• Choosing the right format: Understanding the right leisure offer for a destination

Creative Director

THE EVERYWHERE GROUP

• Understanding the offer and how technology initiatives are shaping the market

• The rise of immersive experiences and why they are here to stay

Marketing Manager VISION SEVEN

Business Developer ALLEGO

Wouter de Roos ENERGY PORTS

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Antoine Metais

CEO **WB SHOW**

16.30-18.30 | VERRIÈRE GRAND AUDI

Multi-unit Master Franchise Summit

An exclusive networking event bringing together international franchise partners and a selection of leading retail and restaurant brands willing to boost their business around the world

Speakers:

Rebecca Viani (master of ceremony)

Partner / Head of International Expansion & Franchising Advisory

WHITESPACE PARTNERS

17.00 - 17.30 | INNOVATION STAGE

BY INVITATION ONLY

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Carls gr. PAISO € GUINOT

Co-organised with WHITESPACE

Experience sharing session "Partnership Beyond Retail for the Future of Retail"

INGKA

Organised by

Co-organised with

Speakers:

Jens Nielsen

Commercial & Digital Director **INGKA CENTRES**

F&B Concept Development Leader

INGKA CENTRES

Stéphane Keulian

Jean-Luc Calonger

Nicolas Martin

VILLE DE MONS

Bourgmestre

Chairman of the AMCV

VILLE DE CHARLEROI

17.00-18.00 | ARENA | SESSION IN FRENCH

City pitch

Discover new locations for investment, retail, leisure and F&B outlets.

Speakers:

Christophe Baraston (moderator) Executive Officer / Déléqué général

CMCV (CLUB DES MANAGERS DE VILLE ET TERRITOIRE)

Frédéric Marquet

Manager du commerce et de la dynamique économique VILLE DE MULHOUSE

Dylan Soares

Membre du département des affaires économiques VILLE D'ESCH-SUR-ALZETTE

Quentin Crespel Retail Consultant &

Public Administration Facilitator **ENTREPRENDRE BRUXELLES**

Responsable développement territorial CCI DE TROYES ET DE L'AUBE

Laurent Guisez Référent développement commerce et prospective

VILLE DE MONTPELLIER

Stéphanie Scailquin Adjointe au Maire en charge du Commerce

VILLE DE NAMUR

17.30 - 18.00 | STUDIO

Stronger together: the power of clustering

- Why leisure concepts draw more visitors when operators come together
- Is big better? Multi-use concepts and mixed use, or destination leisure?
- Packaged offers and how leisure can provide off-the-shelf solutions

Speakers David Bell (n

Co-Founder STÄRKA

Group Property Director MERLIN ENTERTAINMENTS

Christopher Bird

Michael Harrison Co-Founder & Chief Growth Officer GRAVITY

Co-organised with _stärka

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MOMENTUM LEISURE



CONFERENCE PROGRAMME WEDNESDAY 29 NOVEMBER



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08.00-10.00 | VERRIÈRE GRAND AUDI

ECSP Retail & Leasing Group Annual Meeting

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Klaus Striebich (master of ceremony)

Independent consultant

RARE ADVISE

09.30-10.00 | STUDIO

Speakers:

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ECSP | European Council of Shopping Placer

• URW's project to drive sustainability in retail and retail property

Chris Iqwe (moderator)

Clément Jeannin

President CHRIS IGWE INTERNATIONAL

Group Director of Sustainability UNIBAIL-RODAMCO-WESTFIELD

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Co-organised by

Organised by

m mallcomm

Chris Igwe 1

09.30 - 10.00 | INNOVATION STAGE

Retail security: are we doing enough?

- Leading experts in retail real estate discuss the security and safety issues faced by the industry.
- Understand how to strike the right balance between experience and safety.
- Delve into the role that technology plays in addressing the trends and challenges in today's modern retail landscape

Speakers:

MALLCOMM

Jenna Rorison (Moderator) Global VP. Marketing

Gary Burrows CEO

ACR PARTNERS

Head of Commercial - UK. Nordics & MEA

MALLCOMM

Rory Duffield

Lee Jackson Senior Vice President

Digital Solutions Advisory

Co-organised with WHITESPACE

09.30-10.00 | ARENA | FOOD OPENING SESSION

● The International Development Challenge in F&B

- How the rise in out of home eating is impacting the online delivery giants
- The globalisation of food culture and how it is reshaping F&B
- Lessons from those delivering change across markets

Rebecca Viani

Partner / Head of International Expansion & Franchising Advisory

WHITESPACE PARTNERS

FOOD KEYNOTE

10.00 - 10.30 | ARENA

Food keynote

Hear from a key decision maker on the drivers for success in the restaurant industry.

Vincent Mourre (moderator) CEO & Co-Founder WHITESPACE PARTNERS



Programme as of 24 November 2023, may be subject to change

Tigrane Seydoux Founder and CEO **BIG MAMMA**

Co-organised with WHITESPACE

10.30 - 11.00 | STUDIO

Repurpose with purpose

- The redevelopment of retail space and how mixed use is evolving
- The integration generation: Creating synergy between uses and activities
- Beyond asset management: Flexibility, adaptability and community

Making an impact with sustainable innovation

• The redevelopment of retail space and how mixed use is evolving

• Beyond asset management: Flexibility, adaptability and community

CEO

DROOPLE

• The integration generation: Creating synergy between uses and activities

Ramzi Bouzerda

Speakers

Thomas Rose (moderator) Co-founder

P-THREE

10.30 - 11.00 | INNOVATION STAGE

Directeur Général Développement et Opérations **APSYS**

François Agache

Katharina Janus CEO and professor **ENJOY STRATEGY**

Ronan Caradec

COOLROOF FRANCE

Associé

Ruth McFetridge Brand Account Director LANDSEC

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RESOLUTION

OUTLET CENTRES

11.00-13.00 | VERRIÈRE GRAND AUDI

Francesca Galati (moderator)

Mapic Outlet Summit

Our annual focus on the dynamic and expanding designer outlet sector. This event brings together outlet developers, retailers & investors.

Speakers:

Speakers:

Founder & CEO

FGB STUDIO

Master of ceremony

Mayte Legeay Senior Asset Manager Europe RESOLUTION PROPERTY

APG ASSET MANAGEMENT

Marc Dambremez

LEVI STRAUSS

What makes an outlet attractive to investors? Managing Director

Ken Gunn

KEN GUNN CONSULTING

Kevnote address Thomas Reichenauer

Co-Founder and Managing Director ROS RETAIL OUTLET SHOPPING

How ESG is transforming the outlet business?

Roland Mangelmans **Eduardo Ceballos** Director Real Estate

NEINVER

Asset Management Director

Luca Nasi General Manager ARCUS REAL ESTATE

How to adapt the offer and services of outlets to client's new expectations?

Overview of outlet market trends

Steve Yalo Stephan Schäfer Vice President of Real Estate & Franchise CEO President and CEO

OUTLET CENTRES INTERNATIONAL TANGER

Networking Cocktail

Co-organised with

WHITESPACE

11.00 - 11.30 | ARENA

Good brands, great brands, what's the difference?

- How dining has evolved: And diners too • A flavour of change: The right formats and vthe right food
- How food destinations are changing and the casualisation of dining
- Speakers

Mario Bauer (moderator) Shareholder & Board Member **VAPIANO**

Rana Edwards Co-founder/VP I LOVE POKE

Christopher Jones Sushishop President AMREST GROUP

Nicholas Schapira

Partnership Director ITSU LIMITED



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VILLAGE

CONFERENCE PROGRAMME WEDNESDAY 29 NOVEMBER



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■ MAPIC ■ MAPIC INNOVATION FORUM ■ LEISURUP ■ THE HAPPETITE

11.30 - 12.30 | INNOVATION STAGE

Innovation pitch

An opportunity to hear from a mixture of retail and real estate innovation companies.

Speakers:

Marc-Lionel Gatto (moderator) Frédéric Andrieu MYGLOBALVILLAGE RETAILNEXT

Helena Gonzalez Ung **Maxime Hutin** Retail Manager Special Projects & Digital Art Director MYTRAFFIC

TRISON NECSUM

Jonathan Solís PFM INTELLIGENCE GROUP FLAME

Briton Burgio Account Director Account Executive

MAPPEDIN

Markus Porvari President and CEC HYPERIN INC

Hai Tao

VIONVISION INC.

Alfonso García de Juan Destination Strategy & Innovation

Adrien Sanchez Leite Business Developer Manager

GIFTIFY

MAGNETY

11.30 - 12.15 | STUDIO | FRANCE FORUM

Challenges and opportunities of the French market

- French connection: Rethinking malls and high streets to create sustainable commerce and communities
- New opportunities: How developers are looking to locations beyond their malls.
- The role of refurbishment: Asset management and the switch to sustainability and repurposing

Speakers

Introduction

Béatrice De Quinsonas Drouas Directrice de recherche

BPCF SOLUTIONS

IMMOBILIÈRES

Alain Boutigny (moderator) Directeur

DE L'ENSEIGNE

LA CORRESPONDANCE

Marie Cheval

Chair & Chief Executive Officer CARMILA

Panel

Emmanuel Le Roch Délegué Général PROCOS

12.15 - 12.45 | STUDIO | FRANCE FORUM

A deep dive into the French leisure market

- Finding the right formats and concepts for retail lifestyle destinations
- The evolving relationship between landlords and leisure operators
- How leisure can add value to retail locations

Speakers:

Vincent Pl Founder FUNFAIRCITY

Bertrand Delgrange Founder & CEO KOFZIO

Vincent Garcin Founder & CFO SEVEN SQUARES

Thomas Rochefort Directeur des produits - Co-fondateur ORBIS

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L'ENSEIGNE

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12.00 - 12.30 | ARENA

Sustainability in F&B

- The rise of the sustainable and ethical consumer in F&B
- Reducing food waste through operational changes
- Energy and efficiency and how they are reshaping F&B

Jonathan Doughty (moderator) Sharon Cittone Chairman

Founder & CEO

WHITESPACE PARTNERS **EDIBLE PLANET VENTURES** Co-organised with WHITESPACE

14.00-16.00 | VERRIÈRE GRAND AUDI

Retail in the City Summit

The must-attend event for high street retail. This summit looks at how cities can reinvent themselves to remain attractive for retailers and how both town centres and the suburbs can be revived sustainably. This event brings together landlords, retailers, international cities and investors.

Speakers

Master of ceremony

Tom Dancer Monica Cannalire Founder & MD Senior Director for YOUNICORN European Retail

CBRE

Francesca Cattagni Head of High Street Leasing

Overview of highstreet retail in 4 European cities: London, Milan & Rome, Paris

SAVILLS

Battersea Power Station

Sam Cotton

Christian Dubois Head of Retail Services France

CUSHMAN & WAKEFIELD FRANCE

Focus on regeneration retail property projects reinventing urban landscapes

Canopia King's Cross James Rayner François Agache Head of Retai Directeur Général RELATED ARGENT APSYS

Head of Asset Management Développement et Opérations BATTERSEA POWER STATION DEVELOPMENT COMPANY

Overview of highstreet retail in 5 European cities: Berlin, Munich, Madrid, Barcelone, Lisbon

Alexandra Gradl Eduardo Rivero Duque National Director Highstreet Director

IPH HANDEI SIMMORII IEN ASCANA

Focus on regeneration retail property projects reinventing urban landscapes

Closing conversation: Vision of tomorrow's city

A new destination neighbourhood in Lisbon Regent Street

Andrew Hearne

Laura Thursfield

Director of Place Curation THE CROWN ESTATE

Customer Partnership Manager THE CROWN ESTATE Filomena Conceição Global Head of

Business Development NHOOD

Michael Purefov

Group Chief Executive Officer Head of Asset Management

ENTRECAMPOS

ROSHN

David Grover

RETAIL KEYNOTE

14.00-14.30 | STUDIO

Retail keynote

Hear from a leading retailer on what it means to be both responsible and successful

Thomas Trevesaigues (moderator)

Partner

ALIX PARTNERS



Raymond Cloosterman Founder & CEO **RITUALS COSMETICS**

Co-organised with **Alix**Partners

> Organised by hyper[in]

14.00-14.30 | INNOVATION STAGE

- Artificial intelligence (AI) we have more data than ever available and connected. Practical approaches and strategies for a better productivity in retail real estate
 - What are the opportunities and threaths for retail real estate?
 - Chat GPT made AI more concrete but what other technologies we should be aware of?
 - In what areas landlords and tenants should cooperate to benefit of AI?

Speakers:

Michel Zalac (moderator) Managing Director ZALAC INTERNATIONAL

Marius Barbu Group Asset Director **NEPI ROCKCASTLE**

Markus Porvari President and CEO HYPERIN INC

Programme as of 24 November 2023, may be subject to change

Jukka Vakula Managing Director VANTAAN VALO

Programme as of 24 November 2023, may be subject to change

CONFERENCE PROGRAMME WEDNESDAY 29 NOVEMBER



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MOMENTUM LEISURE

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CONFERENCE PROGRAMME WEDNESDAY 29 NOVEMBER



● MAPIC ● MAPIC INNOVATION FORUM ● LEISURUP ● THE HAPPETITE

14.00-15.00 | ARENA

Leisure pitch contest - Live vote

Your chance to hear from new leisure concepts and formats.



Speakers:

P-THREE

Thomas Rose (moderator) Co-founder

Barthelemy Montarello

Chief Commercial Officer - Global Agents SMILEYWORLD LTD.

Boris Bergerot

Founder STAKRN Group STAKEN INNOVATION

Duncan Phillips

Founder and Managing Director DP LEISURE GB LTD - 360 PLAY Jernej Copi Managing Director

360 KARTING

Tobias Karlsson

KIKO

Global Real Estate Director

Philippe de Mareilhac

President

MV DESIGN

SPARKX SPORTAINMENT GROUP

Doug Marshall CEO

ALTAURA

Martiin Van Rheenen

MOMENTUM LEISURE

15.00-15.30 | STUDIO

• Growth concepts: fit for the future

- How a new generation of brands are growing amid changing lifestyles
- Differentiation in an increasingly crowded market and the niche expansion formats
- Powering ahead in-store as In Real Life overtakes online buying

Speakers:

Dan Innes (moderator)

Managing Director and Founder

INNESCO

Aleiandro Gomez Montanari

Store & Business Development Franchise

KIABI



Co-organised with

15.00-15.30 | INNOVATION STAGE

New designs on innovation: whole life thinking

- Whole life design: Thinking about formats with sustainability built-in
- Sustainability as theatre: Putting repair and reuse at the heart of the store
- Design: Transforming customer service into a unique experience

Speakers

Ibrahim Ibrahim (moderator)

Managing director PORTLAND DESIGN **Nicolas Hauvette**

Associé - Directeur de création

Retail Design

AGENCE MALHERBE PARIS

INSTITUT

Co-organised with

Oliver Rasquinet Managing Partner

MINALE DESIGN STRATEGY

15 30 - 16 30 | ARENA

Italian Retail pitch contest - Live vote

Hear from new names and brands in retail, looking to expand their offer to new locations.

Marco Basile

Retail Expansion

LÖWENGRUBE

MINICONF SPA

Marco Perin

& Franchising Developer

Direzione Generale Business



Speakers:

Francesco Montuolo (moderator) Executive Vice President

CONFIMPRESE

Owner/Director

16.00-16.30 | STUDIO

Marco Micangeli

KEBHOUZE

CEO & Co-Founder

ESG: from cost to opportunity

- Enhancing the value of real estate through sustainability measures
- Energy efficiency: linking decarbonisation and cost reduction
- Engaging local communities and all the stakeholders for more powerful impact

Speakers:

FGB STUDIO

Francesca Galati (moderator) Founder & CEO

Raluca Crisan Portfolio Director CEETRUS

Clémentine Pacitti

Luca Binci

TEDDY

Development Director

Matteo Wagner

Head of Real Estate

MISCUSI SRL SB

Chief Sustainability Officer KLÉPIERRE

Anita Stampfl

Fabrizio Brogi

Chairman

:: HBB

NAU!

Head of Special Projects

16.00 - 17.00 | INNOVATION STAGE

Innovation pitch

An opportunity to hear from a mixture of retail and real estate innovation companies.

Speakers:

Marc-Lionel Gatto (moderator)

Founder & CEO MYGLOBALVILLAGE

Nils Henning CEO

TARGOMO CASAFARI

Gaston Ortiz

CEO **BOOK A CORNER**

Maxime Boutot Sales Director Europe

CROSSCAN **Charlotte Journo-Baur**

CEO WISHIBAM

Craig Smith Director OWNABLE

SHOPINGY MALL ANALYSER **Bart Waldeck**

Chief Strategy and Customer Officer

TANGO

Didier Gasté

SPAYCIAL

Hana Kabourková

CEO

Co-organised with





Co-organised with

FGB STUDIO

HBB CENTERMANAGEMENT & CO.

Co-organised with

VILLAGE

Riccardo Gianino MASEMA

Justyna Orlowska

COO & Global Business Development Key Account Manager MALLCOMM



CONFERENCE PROGRAMME WEDNESDAY 29 NOVEMBER



● MAPIC ● MAPIC INNOVATION FORUM ● LEISURUP ● THE HAPPETITE

17.00-18.30 | STUDIO | ITALY FORUM

The commitment of the Shopping Centers Industry to ensure a sustainable future

• Sustainability and ESG and how they will form the heart of Italy's regenerating cities Development: Mixed use development and the sustainability agenda

• Consumers: Meeting the needs of the new consumer and attracting customers

Speakers:

Guglielmo Pelliccioli (Moderator)

Founder IL QUOTIDIANO IMMOBILIARE

Luca Lucaroni

Executive Vice President CNCC

Pier Luigi Paolettoni

Head of Retail Out of Town CBRE

Francesco Pupillo Portfolio Director MAPIC

Antonio Audo

Direttore Area Tecnica e Patrimonio Immobiliare NOVA COOP SOC. COOP.

Luca Nasi General Manager ARCUS REAL ESTATE

Fabio Porreca Director of Leasing, Marketing and CSR Chairman of the board SVICOM SOCIETÀ BENEFIT IGD SIIQ

Anand Remtolla Chief Commercial Officer NHOOD

Co-organised with

C/NCC

Renato Isetti

Maddalena Panu

CNCC

Officer

ITALIAN TRADE AGENCY

16.30-18.30 | VERRIÈRE GRAND AUDI

Leisure Summit

Get insights on the latest trends in leisure, discover new leisure concepts and key projects integrating leisure in lifestyle destinations and network with a targeted audience.

This event brings together leisure operators, landlords, cities and retailers.

Speakers:

Master of ceremony

Yaël Coifmar

Senior Partner, LEISURE DEVELOPMENT PARTNERS / International Board, THEMED ENTERTAINMENT

Overview of the latest trends in the leisure industry

Antonello Delle Noci

CUSHMAN & WAKEFIELD

Retail Italy

Antonio Negri

PTA GROUP

Roberto Zoia

Chairman

CNCC

General Manager

Partner, Head of Asset Services

Senior Partner, LEISURE DEVELOPMENT PARTNERS / International Board, THEMED ENTERTAINMENT

ASSOCIATION

New lifestyle and leisure destinations that are changing the leisure landscape

American Dream

SVP/ Head of Leasing

at Triple Five

Global Director F&B and Leisure Owner/Director

Momentum Leisure

Focus on innovative leisure concepts

F1 Arcade **Didier Souillat** Senior Advisor Global

Business Development

Nikito

Hugo Perpere Founder & CEO

ксс **Reinhart Viane Business Development**

360 Karting Jernei Copi Managing Director

Director

Managing Director

GALLERIE COMMERCIALI BENNET

Head of retail & special projects

Marinella Procaccio

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Networking cocktail

17 00 - 17 30 | ARENA

Mapic Academy finalists pitch

The final step to select the winner of the MAPIC Academy Challenge.

Chris Iqwe (modérateur) Isabelle Behrenswerth President

Co-Founder CHRIS IGWE INTERNATIONAL

Co-founder executive director WORLD OF POP SUPERSTACK - WORK ON STUDIO

Fernando Pérez Rodríguez Larisa Pitkevich AWESOME PLANET-GREENER T7BERLIN

Charlotte-Amélie Veaux Co-founder ONYO

laetitia Orlandi

In partnership with



17.30 - 18.00 | INNOVATION STAGE

Revealing innovation and deploying it at scale to transform retail and commercial real estate

A startup participating in the Future of retail Innovation Challenge

Speakers:

Caroline Renou Head of Partnerships AGORIZE

Fabrice Obenans CSR & Customer Director KIABI GLOBAL BRAND

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agorize